



NATALIE V. WAGNER

BROKER ASSOCIATE

Specializing in OFFICE, RETAIL
and INVESTMENT Brokerage

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PARTIAL CLIENT LIST

- ▶ Reichard Enterprises
- ▶ Hollman Property Company
- ▶ Brigham Law Firm
- ▶ Little Caesars Pizza
- ▶ Rabobank, N.A.
- ▶ American Commercial Equities
- ▶ Kear Groundwater
- ▶ Senseeker Engineering, Inc.
- ▶ Alpert & Associates
- ▶ August Ridge Vineyards
- ▶ Noble Wellness Center
- ▶ Breathtaking Landscaping
- ▶ Pacific Coast Health Centers
- ▶ Rametto Company, LLC
- ▶ Channel Islands Restoration
- ▶ American Red Cross
- ▶ Northwest Health Center of Santa Maria

PROFILE

Natalie Wagner is a Broker Associate in the Santa Barbara office of Lee & Associates. Natalie specializes in the sale and leasing of office and retail properties representing sellers, buyers, landlords and tenants in the marketplace. She is currently active in all parts of Santa Barbara County with a focus in south Santa Barbara County.

CAREER HISTORY

Natalie Wagner joined Lee & Associates in 2010 as Marketing Director for their 3 central coast offices, where she gained extensive knowledge and substantial experience in underwriting and marketing commercial real estate. In that capacity, she developed a comprehensive understanding of the many details involved in the successful marketing of commercial properties and the representation of commercial property users. As a licensed Broker, she is able to bring this versatile background into each transaction while providing her clients with strategic market expertise and tailored solutions to fit their needs.

NOTABLE TRANSACTIONS

- ▶ 3030 Skyway Drive - Santa Maria, CA
Class A office/warehouse building sold representing seller, American Red Cross
- ▶ 123 Gray Avenue - Santa Barbara, CA (Off Market - "Funk Zone")
Commercial development sold to Dash News HQ, LLC
- ▶ 301 E. Carrillo Street - Santa Barbara, CA
Professional office leased to Granite Peak Real Estate Advisors, Inc.
- ▶ 5801 Calle Real - Goleta, CA
Retail space leased to Sport Clips Haircuts
- ▶ 865 Linden Avenue - Carpinteria, CA
Restaurant/retail building sold to Carpinteria Arts Center
- ▶ Casitas Plaza Shopping Center - Carpinteria, CA
Medical office space leased to American Indian Health Services
- ▶ 2320 Bath Street - Santa Barbara, CA
Multi-tenant medical office building sold to Cottage Hospital
- ▶ 117 W. Bunny Avenue - Santa Maria, CA
Multi-tenant medical office building sold to Cottage Hospital
- ▶ 914 Carpinteria Street - Santa Barbara, CA
Cured 35% vacancy in 14,648 Sq. Ft. building for Landlord, Rabobank, N.A

AFFILIATIONS/PERSONAL ACHIEVEMENTS

- Licensed Real Estate Broker, California
- Member of the American Industrial Real Estate Association (AIR)
- Member of the International Council of Shopping Centers (ICSC)
- Santa Barbara Young Professionals Club (Past Vice President & Treasurer)

EDUCATION

- University of California, Santa Barbara
B.A. in Business Economics and Cultural Anthropology